

Leadership and Management

Leading and Managing People

Professional Learning
at  East Kent College

Innovation House, Discovery Park, Sandwich, Kent, CT13 9FF



Introduction

This two day Leadership Development course explores beyond the concept of team supervision and management.

The course aims to analyse the manager's role as a leader in detail.

Delegates will create a vision of how they want to portray themselves as a leader and lay down the foundations for developing the core knowledge, skills and attributes required to succeed and excel within their job role.

This is a 2 day course – delegates must be available to attend both days.

Next available course date is:

Day 1 – Friday 13th March 2015

Day 2 – Thursday 26th March 2015

Course Content

- Understanding Leadership.
- Awareness and Self Management.
- Coaching for Performance.
- Performance Management.
- Motivating and Engaging Others.

Learning Outcomes

On completion of this course the delegate will be able to:

- Work towards successfully implementing the new skills and knowledge acquired on the course.
- Confidently identify and understand the differences between management and leadership.
- Understand the importance of self awareness as a leader.
- To be able to define what coaching is and its benefits, and to recognise how to improve individual and organisational performance through effective coaching.
- Understand the theories of motivation and how to apply the best practices to motivate others and self-motivate.

Other professional courses available in:

- Project Management
- Social Media Marketing
- Sales Management
- Working as a Science Technician

**Introductory offer for small businesses
FREE normally £395 + VAT***

**Subject to availability and Terms and Conditions.*

For more information and to book please visit www.eastkent.ac.uk/professional-learning

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